

Retail Network Report

Fast Food & QSR

2023 | Saudi Arabia



GapMaps

YOU'RE IN THE RIGHT PLACE

Welcome to the first edition of GapMaps' Retail Network Report for Saudi Arabia's Fast Food & Quick Service Retail Sector. GapMaps brings unique insights and key trends into the changing competitive landscape of the Fast Food & Quick Service Retail Sector released bi-annually.

Further in-depth analysis can be undertaken within the GapMaps Live platform which is updated monthly to provide the latest view of QSR and Fast Food store locations across all tracked brands.



Andrew Smith

Director - Economics and Research

Brands Tracked

15

Locations

2,363

Stores in Largest Three Cities

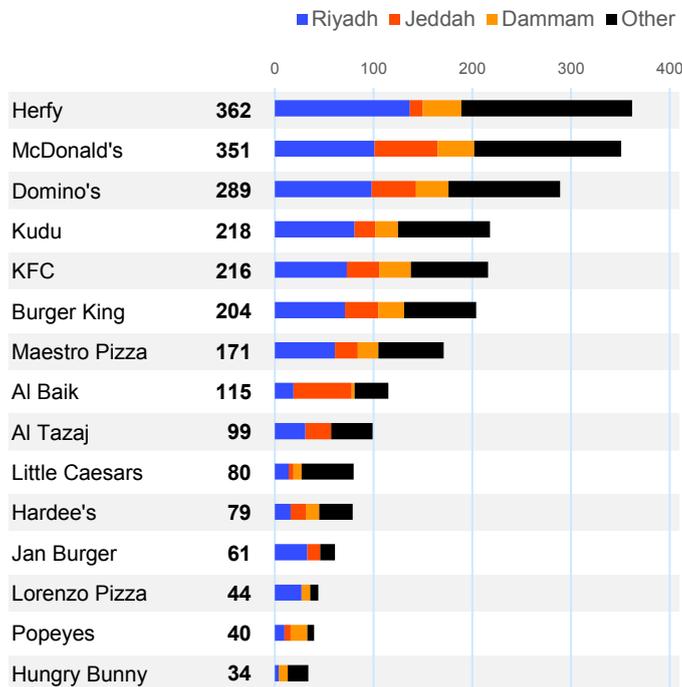
1,404

Cities* with a Herfy Store

36%

*Urban agglomerations with at least 10,000 residents as at June 2022

Store Count:



*Riyadh, Jeddah, Dammam, Mecca, Medina, Taif, Al Hofuf

**Buraydah, Khamis Mushait, Tabuk

Source: Store counts are as published by brands on company websites and have not been confirmed directly with the brand.

Store Penetration:

Percentage of cities where the brands has at least one store

	7 Tier 1 Cities*	3 Tier 2 Cities**	9 Tier 3 Cities	14 Tier 4 Cities	34 Tier 5 Cities	99 Tier 6 Cities	166 Tier 7 Cities
	with over 1 million residents	with over 500,000 residents	with over 200,000 residents	with over 100,000 residents	with over 50,000 residents	with over 10,000 residents	with over 10,000 residents
Herfy	100%	100%	100%	86%	41%	14%	36%
McDonald's	100%	100%	100%	86%	38%	7%	31%
Domino's	100%	100%	100%	93%	26%	5%	28%
Kudu	100%	100%	100%	71%	41%	5%	29%
KFC	100%	100%	89%	36%	18%	2%	19%
Burger King	100%	100%	78%	21%	18%	2%	17%
Maestro Pizza	100%	100%	100%	71%	12%	0%	20%
Al Baik	86%	33%	44%	14%	6%	0%	9%
Al Tazaj	71%	67%	33%	14%	3%	1%	8%
Little Caesars	86%	67%	78%	50%	21%	5%	20%
Hardee's	100%	100%	89%	36%	3%	0%	14%
Jan Burger	71%	33%	33%	0%	3%	1%	7%
Lorenzo Pizza	57%	0%	33%	0%	0%	0%	4%
Popeyes	86%	0%	22%	0%	0%	0%	5%
Hungry Bunny	43%	0%	44%	14%	12%	3%	10%